

### **DISCLAIMER**

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Further, in the Elective Papers which are Case Study based, the solutions have been worked out on the basis of certain assumptions/views derived from the facts given in the question or language used in the question. It may be possible to work out the solution to the case studies in a different manner based on the assumptions made or views taken.

**PAPER – 6A – RISK MANAGEMENT**

***The Question Paper comprises five case study questions. The candidates are required to answer any four case study questions out of five.***

*Answers in respect of Multiple-Choice Questions (MCQs) are to be marked on the OMR Answer Sheet as given on the Cover Page of the answer book.*

*Answer to MCQs, if written inside the descriptive answer book, will not be evaluated.*

*Candidates should answer the Case Study Questions as selected by them in totality i.e. MCQ as well as descriptive Question of the same Case Study Question.*

*Candidates are not permitted to answer MCQs of one Case Study Question and the descriptive questions of another Case Study Question and vice-versa.*

*Candidates may use calculator.*

**CASE STUDY: 1****ABOUT THE COMPANY**

*XYZ Limited (herein after referred as 'the Company') is engaged in coal mining and marketing. It sells coal & coal products to various companies which are engaged in the manufacture of power and steel. 10% of the total coal mined is also exported to South East Asian Countries. The Company has a risk management function headed by the Chief Risk Officer ('CRO'), who participates in all the leadership meetings and shares his views with the Heads of the Departments during such meetings. He has a vast experience in the mining related risks. Monthly assessment of the operational and business risks faced by the Company is assessed and mitigation procedures are reviewed.*

*On a half-yearly basis, a report is submitted to the Board, for its review and a detailed presentation is made by the CRO.*

**CONCERNs NOTICED**

- (A) *The operations of the Company, were significantly affected during the last two years, on account of pandemic. The Company was not able to implement various proposed capex projects and costs of the projects escalated substantially, impacting the payback periods.*
- (B) *Further, due to pandemic, employees' health was affected in most of the mining locations, resulting in :*
  - (i) *Reduction in attendance by 50% during pandemic period, which lasted for almost 6 months.*
  - (ii) *The efficiency of the employees reduced, due to after affects of the pandemic.*

- (iii) There was a huge demand for coal and employees were regularly working overtime, to meet targets. This impacted efficiency.
- (iv) Multiple accidents occurred in the recent past, due to employee fatigue.
- (C) The operating costs have gone up and the Company was unable to increase the selling prices, since they have entered into long term sale contracts. The payments were not being received on a timely basis, and the over dues were piling up, which affected the working capital requirements.

#### **REMEDIAL STEPS TAKEN**

In order to improve operational efficiencies, the Board of Directors advised the management, to establish a Steering Committee to evaluate the areas of cost reduction and identify efficiency improvement projects, besides prioritizing employees' Health & Wellness. The Steering Committee comprised of Operations Head, Chief Financial Officer, Chief Risk Officer, Human Resources Head, Logistics Head & Marketing Head.

Steering Committee, has come up with various suggestions for implementation, which includes

- (a) Outsourcing the entire mining activity to external agencies at fixed rate contracts.
- (b) Modernisation of mining equipment, which would enhance production and improve efficiencies.
- (c) Install a conveyor belt from the mines to the wagon loading point, to reduce delays in internal movements and multiple handling of the materials.
- (d) Upgrade the existing IT systems, to ensure on-line monitoring of the coal mined, shifted and dispatched.
- (e) Increase the frequency of health checks from annual to half yearly basis and extend free medication to all employees at the Company operated clinic.
- (f) Establish "Centre of Excellence" for training the employees, with respect to "Just in time", "Multi-tasking" and "Safety" concepts.
- (g) Integrate the Risk Management with strategic activity.

The Steering Committee, also wanted to assess the risk maturity levels in the organization and the level of integration of risk management with operational performance. An external firm was appointed, to study the existing risk management practices, assess the gaps compared to industry best practices.

The external firm carried out a risk maturity exercise and applied various techniques to identify whether all related risks have been covered and adequately mitigated. They have submitted their report after a detailed study. They have identified that the company has a qualitative risk

assessment module, based on which all risks are classified in High, Medium and Low. Certain risks which are considered medium, required to be moved to high risk category. The report also included details of the existing risk maturity levels in the company.

#### **EXPANSION / DIVERSIFICATION PLANS**

Based on the revival of the Indian economy, the Board of Directors of the Company have envisaged to diversify into power generation & distribution activities.

The various options which were under consideration included:

**Option I :** To set up a green-field project for power generation, funded through debt and internal accruals.

**Option II :** Enter into a Joint Venture with 50% share in equity with other power generating companies, to set up a power generation plant.

**Option III :** Revive a sick power generation unit, and avail tax & other benefits extended by the Government.

The Board members have advised the CFO and CRO to examine the three options and submit a brief report for consideration, based on which Board can assess the project viability. The CFO & CRO, carried out the evaluation and examined the funding requirements, future cash flows, return on investments and risks involved in each of the options.

The CFO summarized certain financial assumptions which are given below :

(Amount in ₹ Crores)

	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
Timelines to commence operations	5 years	5 years	2 years
Life of the project	25 years	25 years	10 years
Capacity of the plant	500MW	500MW	500MW
Estimated Project cost	2,000.00	2,000.00	500.00
Funding options			
External Loan from financial institutions	1,500.00	500.00	250.00
Internal Accruals	500.00	500.00	250.00
Total Company's exposure to the project	2,000.00	1,000.00	500.00
Exposure of the Joint Venture partner	-	1,000.00	
Interest rates	9%	9%	6%

The CRO, has summarized the following specific project related risks of the three options:-

- (a) Project getting delayed beyond scheduled period.
- (b) Changes in government regulations relating to taxes and tariffs.
- (c) Possibility of imposition of Environment cess after 5 years.
- (d) Joint venture partner not providing funds on a timely basis.
- (e) Higher maintenance costs and machine failures.

**Multiple Choice Questions:**

**Choose the most appropriate answer from the given options.**

(1.1) A Risk identification approach used by the external team was a structured program including team exercise, where the facilitator of the firm used a set of indicators to stimulate participants to identify risks in their respective operational areas. The approach adopted by them was:

- (A) Brainstorming
- (B) Bow Tie analysis
- (C) "What if" Technique
- (D) Benchmarking

(1.2) A risk management technique involving the estimation of future cash flow benefits relating to the project arising from risk management actions vis-s- vis the costs of risk consequences is :

- (A) Value at Risk
- (B) Capital Budgeting
- (C) Risk Score Cards
- (D) Risk Heat Maps

(1.3) The Steering Committee's suggestion to provide training to its employees through "Centre of Excellence" to make them understand the multi-tasking and safety concepts would fall under :

- (A) Efficiency alternatives
- (B) Safety alternatives
- (C) Operational alternatives
- (D) Financial alternatives

- (1.4) The external firm, during its evaluation process, identified two risk attributes which are being used to derive the risk score. The two attributes identified are :
- Likelihood of risk occurrence and Risk Consequence.
  - Risk criticality and Risk Consequence.
  - Risk appetite & Likelihood of risk occurrence.
  - Risk appetite & Risk criticality.
- (1.5) The CRO has carried out the risk evaluation of the proposed project options and listed down the risks in his report to the Board. What is the objective of the exercise carried out by the CRO ?
- Carrying out due diligence and quantifying the risks
  - Assessing technical capability of the project team to implement the project prior to recommending the suitable option.
  - Quantifying all the risks associated with the project and give adequate weightage to the risk associated with each project.
  - Assessing external risks which are un-controllable.
- (2 x 5 = 10 Marks)**

#### **Descriptive Questions**

- (1.6) (A) Elaborate the qualitative risk assessment process which has been adopted by the Company and explain the rationale of plotting the risks in the risk matrix.
- (3 Marks)**
- (B) Taking into account the five key project risks identified by the CRO, classify them into High, Medium and Low for each of the three options under consideration.
- (3 Marks)**
- (1.7) The external firm has evaluated the risk maturity levels in the organization and issued a Risk Assessment Report. The report compiled the characteristics associated in each of the risk maturity level. Name the risk maturity levels taking into account the operations of the company with related key characteristics.
- (4 Marks)**
- (1.8) (A) Based on the financial data compiled by the CFO and additional information given below, calculate the Return on Investment and the payback period, based on traditional method and recommend, which option would be suitable if :
- (a) Return on Investment is taken as the benchmark

- (b) Payback period, from the date of commencement of operations is taken into account.

**(Amount in ₹ Crores)**

	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
<i>Estimated Revenue</i>	500.00	500.00	375.00
<i>Annual Maintenance Costs</i>	50.00	50.00	150.00
<i>Fixed &amp; Other Costs</i>	100.00	100.00	125.00
<i>Depreciation</i>	80.00	80.00	50.00
<i>Tax Rates</i>	25%	25%	10%

**(3 Marks)**

- (B) Would the options change if risks identified by the CRO is taken into consideration ?

**(2 Marks)**

#### **Answer to Case Study 1**

1.1 (C)

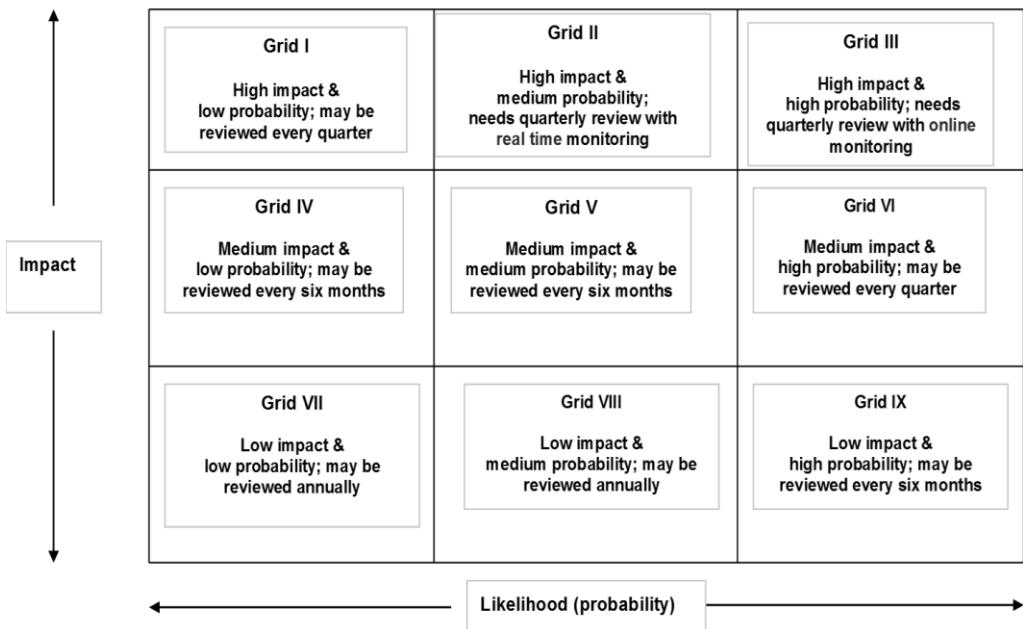
1.2 (B)

1.3 (A) or (C)

1.4 (A)

1.5 (A) or (C)

- 1.6 (A) Under the Qualitative Analysis, all the identified risks are plotted on a matrix. Each risk item is given a position on the matrix chart. The probability of the risk occurring can be plotted on the horizontal bar, while the impact of the risk can be noted along the vertical bar of the axis. The probability-impact value of a risk is a product of both the values assigned for the risk. Hence, it can be seen that a risk with a value of 9, where the probability and impact rate the highest, requires immediate attention – Grid III. Those with a low rating of 1 or 2 require the least attention and may even be ignored, if insignificant - Grid VII.



The rationale of plotting risks in the risk matrix is to decide the degree of control to be exercised.

- 1.6 (B)** Classification of Key risks identified by CRO under each of the 3 options is as below:

Key Risks Identified by CRO	Option 1	Option 2	Option 3
Project getting delayed beyond scheduled period	High	High	High/Medium
Changes in government regulations with tariffs	High	High	High
Imposition of Environmental Cess after 5 years	High / Medium	High	Medium
Joint venture partner not funding on timely basis	NA	High	NA
High Maintenance costs & machine failures	Medium/Low	Medium/ Low	High

- 1.7 The Risk Maturity level of the company can either be Risk Managed/ Risk Enabled because of the following characteristics:**

- (a) The Company has a risk management function headed by the Chief Risk Officer ('CRO'), who participates in all the leadership meetings and shares his views with the Heads of the Departments during such meetings.

- (b) The Steering Committee, also wanted to assess the risk maturity levels in the organization and the level of integration of risk management with operational performance.

## 1.8 (A)

(Amount in ₹ Crore)

<b>Particulars</b>	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
Revenue	500.00	500.00	375.00
Annual Maintenance Costs	50.00	50.00	150.00
Fixed & Other Costs	100.00	100.00	125.00
Depreciation	80.00	80.00	50.00
Interest Costs	135.00	45.00	15.00
Total Costs	365.00	275.00	340.00
Profit before tax	135.00	225.00	35.00
Tax	33.75	56.25	3.50
Profit after tax	101.25	168.75	31.50
Company share	101.25	84.38	31.50
<b>Return on Investment (a)</b>	<b>5.06%</b>	<b>8.44%</b>	<b>6.30%</b>
Cash Inflows	181.25	248.75	81.50
Company share	181.25	124.38	81.50
<b>Payback period after commencement (b) (in years)</b>	<b>11.03</b>	<b>8.04</b>	<b>6.13</b>
	(2000/181.25)	(1000/ 124.38)	(500/ 81.50)

(a) If Return on Investment is taken as the benchmark, Option 2 is suitable.

(b) If Payback period is taken as the benchmark, Option 3 is suitable.

**Alternative Solution****Working Notes****Amount in ₹ Crore**

	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
Estimated Revenue	500.00	500.00	375.00
Annual Maintenance Costs	50.00	50.00	150.00
Fixed & Other Costs	100.00	100.00	125.00
Depreciation	80.00	80.00	50.00
EBIT	270.00	270.00	50.00
50% of EBIT for Option 2	-	135.00	-
Less: Interest	135.00	45.00	15.00

	135.00	90.00	35.00
Less: Tax	33.75	22.50	3.50
Profit After Tax	101.25	67.50	31.50
Add : Depreciation	80.00	40.00	50.00
CFAT	181.25	107.50	81.50

### Evaluation of Options

- (i) Based on Return on Investment

$$\text{Option I} - \frac{270}{2000} \times 100 = 13.50\%$$

$$\text{Option II} - \frac{270 \times 0.50}{1000} \times 100 = 13.50\%$$

$$\text{Option III} - \frac{50}{500} \times 100 = 10\%$$

- (ii) Based on Payback Period

$$\text{Option I} - \frac{2000}{181.25} = 11.03 \text{ years}$$

$$\text{Option II} - \frac{1000}{107.50} = 9.30 \text{ years}$$

$$\text{Option III} - \frac{500}{81.50} = 6.13 \text{ years}$$

**Conclusion:** Thus, on the basis of Payback Period Basis Option 3 should be chosen. However, based on ROI criteria either of Option 1 or 2 can be chosen considering other factors.

- 1.8 (B) No there will be no change in options even if risks identified by the CRO is taken into consideration.

### CASE STUDY: 2

#### ABOUT THE COMPANY

*ABC Agri Limited (herein after referred as 'the company') is a listed company, engaged in the manufacture of fertilisers and pesticides and markets its products through dealer network. The role of agriculture in the Indian economy is of utmost importance and the Government monitors the production and distribution of fertilisers across India. The Government also*

*provides subsidy to the fertiliser manufacturers based on sales made to the ultimate end users who are the farmers. The subsidy amount is computed based on the nutrient content in the fertilizers.*

*The Company has a strong Research & Development (R & D) team which is equipped with state of the art facilities. The R & D team is associated with multiple international crop research agencies and agriculture universities involved in the study of climatic changes, soil health testing, changes in cropping patterns and study of molecules enriching the agriculture yields, etc.*

### **ISSUES NOTICED**

*More than 80% of the raw material requirements are imported by the Company, which includes rock phosphate & acids. Due to the war between Russia & Ukraine, there has been a manifold increase in the raw material prices and shipping costs which the Company is unable to pass on to the customers. In addition to steep increase in prices, the US \$ conversion rates have also contributed to the increase in raw material costs, which required close monitoring of currency movements and focus on foreign currency hedge.*

### **PROPOSALS BEFORE THE COMPANY**

*The company intends to introduce new-age fertilizers & pesticides with the help of the R & D team. R & D team assesses the performance of the new products in test environment. On satisfactory completion of the trials, the product combinations are released to the business & legal teams for necessary regulatory approvals and launching of the products.*

*While the R & D team is coming up with new product portfolio, the marketing team have come up with an idea of marketing these new age products through e-commerce and direct delivery channels to the farmers. Prior to the launch of these products the marketing team would like to carry out a survey to understand the farmer's expectation, present gaps in meeting such expectation, market demand, regulatory compliances, supply chain challenges, etc., and appointed an external survey agency to carry out market research and give its recommendations.*

### **SURVEY FINDINGS**

*The following survey findings were shared with the marketing team for taking necessary mitigation steps prior to the launch of new products :*

- *The end customers are primarily farmers, who lack awareness of using mobile apps. and place direct orders on the mobile app.*
- *The company may have to make investments, in supply chain & logistics, by way of setting up additional warehouses and procurement of trucks and delivery vans at remote*

*locations and would require compliance with statutory requirements including licenses etc.*

- *Branding of the new products via e-commerce channels is a challenging exercise. Farmers are not aware of the new product properties & its applications.*
- *Company need to invest in IT infrastructure for application development/support "e-commerce portal".*
- *Company to recruit additional manpower for demonstration and delivery of the products at the door step of the farmers.*

#### **RISK MANAGEMENT BY THE COMPANY**

*The Company has a robust ERM framework in place, which includes complete documentation of Risk Registers, establishing Risk Management Committee and Operational Risk Committees, risk scores, monitoring tools etc. covering Strategic and Operational activities. All activities of the company are systematically segregated into various functions starting from procurement to marketing supported by strategic and back office teams.*

*The risks are classified into controllable and un-controllable risks. The inherent risk faced by the company is primarily monsoon. During the average monsoon period, the company achieves the production & sales targets. During monsoon failure scenario, the sales volumes reduces by almost 50%. The Board and the Leadership team are aware of the inherent risks faced by the company, against which mitigation procedures are put in place.*

*There is also a strong team of Internal audit, which is aligned with the ERM framework of the Company. The internal audits are carried out based on the risk matrix to ensure key risks are integrated with audit execution. On a regular basis, the risks identified during process are shared by the Chief Risk Officer (CRO) with the internal audit team, who in turn considers the same during the planning and execution of various functional audits.*

#### **SIGNIFICANT RISKS HIGHLIGHTED FOR MITIGATION**

*During the presentation to the Risk Management Committee, CRO highlighted the following significant risks, against which mitigation procedures were also deliberated.*

- *Significant volatility in the Raw material prices*
- *Non-availability of ships for importing raw materials*
- *Foreign currency fluctuations leading to high input costs*
- *Storage space constraints within manufacturing locations*
- *Lack of adequate gear to employees handling hazardous chemicals*
- *High talent attrition.*

- *Trade-marks/patent infringement by competitors*
- *Finished products were awaiting sale due to delayed monsoons.*
- *Over dues on account of monsoon failures.*
- *Unauthorised access & hacking of the system*

**Multiple Choice Questions**

**Choose the most appropriate answer from the given options.**

(2.1) *The gap between the inherent risk and residual risk in the above ERM Environment :*

- (A) *Shows the strength of the controls and is known as control score.*
- (B) *Shows the level of Risk appetite and is known as Risk score.*
- (C) *Shows the strength of controls and is known as Risk score.*
- (D) *Explains controllable risks and the probability of their occurrence.*

(2.2) *The operational risk is an overarching concept inter-related with*

- (A) *Risks relating to production activities*
- (B) *Risks relating to both production and maintenance activities*
- (C) *Risks related to all activities and not restricted to production*
- (D) *Risks related to production, maintenance, human resources which are having financial impact.*

(2.3) *The risk monitoring tools to track the progress of risk management using qualitative assessment of probability and impact of risk :*

- (A) *Risk Event Map*
- (B) *Flow Charts and Risk Maps*
- (C) *Risk Heat Maps*
- (D) *Risk Score Cards*

(2.4) *A company's decision to launch new products, through e-commerce portal, which is outside its existing core competency is BEST known as :*

- (A) *Uncertainty*
- (B) *Ambiguity*
- (C) *Complexity*
- (D) *Volatility*

- (2.5) Every listed company normally constitutes Risk Management Committee. Among the various responsibilities of the committee, which one is not required to be carried out by the Risk Management Committee.
- (A) Discuss the risk strategies on both aggregate basis and on individual basis.
  - (B) Oversee that the management has robust processes to ensure adherence to the risk policies approved by the Board.
  - (C) Risk Committee to discuss the agenda matters coming up for Board Meeting.
  - (D) Review and approve the mitigation processes in place annually.

**(2 x 5 = 10 Marks)**

#### **Descriptive Questions**

- (2.6) Document the responsible function in the organisation and a mitigation procedure for any of the five significant risks presented by the CRO to the Risk Management Committee, covered in the above case. **(5 Marks)**
- (2.7) The Board seeks your advise, with respect to the disclosure in the Annual Report relating to Risks and Concerns of the business, based on the Case Study. **(5 Marks)**
- (2.8)(a) Elucidate, how the risks and its mitigation procedures are considered for carrying out an effective internal audit, by the audit team. **(3 Marks)**
- (b) For the first two commercial risks identified by the CRO, explain how the internal audit team can carry out a risk based audit to address the specific risk. **(2 Marks)**

#### **Answer to Case Study 2**

- 2.1 (A)
- 2.2 (C)
- 2.3 (C)
- 2.4 (B)
- 2.5 (C)

- 2.6 Responsible Function and Mitigation Procedure for any five significant risk presented by CRO to the Risk Management Committee.

<b>Significant Risks</b>	<b>Function</b>	<b>Mitigation Procedures</b>
Significant volatility in the Raw material prices.	Commercial Procurement /	<ul style="list-style-type: none"> <li>1. Long term contracts can be entered at a fixed rate with suppliers.</li> <li>2. Continuous monitoring of raw material prices and entering in to contracts as and when required.</li> </ul>

Non-availability of ships for importing raw materials.	Supply Chain/ Commercial	Contract terms with suppliers to include the CFR or delivery at place (DAP).
Foreign currency fluctuations leading to high input costs.	Treasury	<ol style="list-style-type: none"> <li>1. Entering into Hedging contracts like Forwards/ Futures/Options.</li> <li>2. Entering into currency swap options</li> </ol>
Storage space constraints within manufacturing locations.	Operations / Commercial	<ol style="list-style-type: none"> <li>1. Identifying external godowns/ warehouses and entering into an agreement for storage.</li> <li>2. Build new storage spaces after considering the cost benefit analysis.</li> </ol>
Lack of adequate gear to employees handling hazardous chemicals.	Operations/Safety	<ol style="list-style-type: none"> <li>1. Availability of adequate safety gear.</li> <li>2. Monitoring strict compliance in usage of the same.</li> </ol>
High talent attrition.	Human Resources	<ol style="list-style-type: none"> <li>1. Talent retention policies to be in place.</li> <li>2. Periodic feedbacks to be obtained from employees and trainings to be provided.</li> <li>3. Rewards &amp; Recognitions programs to be in place.</li> </ol>
Trade-marks/patent infringement by competitors.	Legal	Monitoring of patents filed by competitors and file legal cases in case of any infringement of patents.
Finished products awaiting sale due to delayed monsoons.	Marketing	Forecasting of Demand and develop the production plans based on the same.
Over dues on account of monsoon failures/natural calamities.	Marketing	To obtain adequate security and monitor the credit limits.
Unauthorised access & hacking.	Information Technology	<ol style="list-style-type: none"> <li>1. Cyber Security to be in line with ISO standards.</li> <li>2. Need to know &amp; Need to Have basis access rights at the time of granting.</li> </ol>

		3. Use only Licensed software. 4. Cyber security Awareness programs to all employees.
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**Alternative Solution**

Responsible Function and Mitigation Procedure for **any five** significant risk presented by CRO to the Risk Management Committee.

Risks	Responsible Function	Mitigation Procedure
Significant volatility in the Raw material prices	Purchase Department	Should book in advance the purchased contracts by properly estimating the requirements.
Non-availability of ships for importing raw materials	Supply Chain Department	Should book the ships in advance considering the possibility of Geo political Risk in view.
Foreign currency fluctuations leading to high input costs	Treasury Finance Department	Should take Hedging Contract. If possible use internal hedging techniques such as netting off invoicing in own currency etc.
Storage space constraints within manufacturing locations	Production Department	Should take on lease adequate space or if required should purchase it.
Lack of adequate gear to employees handling hazardous chemicals	Production Department	Should made available adequate gear and also provide them proper training of handling hazardous chemicals.
High talent attrition	Human Resource Department	Should review the working conditions and pay structure on periodic basis and make changes if required to return the high talent.
Trade-marks / patent infringement by competitors	Legal Department	Should issue legal notice timely and if required, initiate legal proceedings.
Finished products were awaiting sale due to delayed monsoons.	Sales Department	Estimate the sale based on Monsoon Data of previous years and if required refer the expected rainfall.
Over dues on account of monsoon failures.	Finance Department	For Finance Department it is essential to do monitoring of overdues.

Unauthorised access & hacking of the system	IT Department	Ensuring access to his computer with proper password and use of adequate software to ensure the hacking of the system could be avoided.
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## 2.7

To be shown in Annual Report under:	Risks and Concerns	
or Scenario	or Associated Principal Risks	Description
Competitive Pressure	<ul style="list-style-type: none"> <li>• Significant volatility in the Raw material prices.</li> <li>• Foreign currency fluctuations leading to high input costs.</li> <li>• High talent attrition.</li> <li>• Trade-marks / patent infringement by competitors</li> </ul>	<p>Due to volatility in price of raw and foreign Exchange Rates the input cost has become quite due to which company is losing its competitiveness in the market. Further situation has been worsened due employing highly talented staff of the company by the competitor.</p> <p>Some cases of infringement of Patent by competitor has further impacted the revenue of the company.</p>
Supply chain disruption	<ul style="list-style-type: none"> <li>• Non-availability of ships for importing raw materials.</li> <li>• Storage space constraints within manufacturing locations.</li> <li>• Finished products were awaiting sale due to delayed monsoons.</li> </ul>	<p>Due to delayed monsoon the finished stocks in lying unsold in the godowns resulting in sufficient storage space for the raw material. Hence impacting Production Schedule.</p>
Reputation Risk	<ul style="list-style-type: none"> <li>• Lack of adequate gear to employees handling hazardous chemicals.</li> <li>• Trade-marks / patent infringement by</li> </ul>	<p>Due to lack of adequate headgears for employees handling hazardous chemical any accident can take place any time. Which may not only invite penal actions from the</p>

	<ul style="list-style-type: none"> <li>• competitors.</li> <li>• Unauthorised access &amp; hacking of the system.</li> </ul>	<p>Government but may also damage the reputation of company. Further infringement of company's Trade-markets/patents by competitors can also bring bad name for the organization.</p> <p>The unauthorized access hacking of the company's system may further worsen the situation.</p>
Credit Risk	<ul style="list-style-type: none"> <li>• Over dues on account of monsoon failures.</li> </ul>	<p>Overdue an account of monsoon failure may lead to default by the customers and resulting in Bad Debts losses.</p>

**2.8 (a)** Internal audit is a management function; thus, it has the high-level objective of serving management's needs through constructive recommendations in areas such as, internal control, risk, utilisation of resources, compliance with laws, management information system, etc.

Risk management enables management to effectively deal with risk, associated uncertainty and enhancing the capacity to build value to the entity or enterprise and its stakeholders. Internal auditor plays an important role in providing assurance to management on the effectiveness of risk management.

The internal auditors have the following vital areas of responsibility in the field of risk management:

- Review operations, policies, and procedures.
- Help ensure that goals and objectives are met.
- Understanding the "big picture" and diverse operations.
- Make recommendations to improve economy and efficiency.

Therefore, the internal audit report is on the management of significant risks of the organisation and the assurance is on these risks being managed within the acceptable limits as laid down by the Board of Directors. To give this assurance, the internal auditor conducts a process audit on risk management processes at all levels of the organisation, viz., corporate, divisional, business unit, business process level, etc., put in place by line management so as to assess the adequacy of their design and compliance.

- (b) For the commercial risks & mitigation plans, below are the audit procedures:

<b>Significant Risks/ Commercial Risks</b>	<b>Audit procedures</b>
Significant volatility in the Raw material prices	Verify key raw material purchases during the year w.r.t i. identify fluctuations in purchase prices and impact due to spot purchases and reasons for the excessive spot purchases ii. Any contracts newly entered into or renewed with suppliers or delays contacts execution iii. Compliance to contractual terms - agreed Rate/Price and volume
Non- availability of ships for importing raw materials	Identify delays in delivery of materials and quantify the impact

### CASE STUDY: 3

#### EMERGENCE OF FINTECH

*Fintech is generally described as a sector that leverages technology end-to-end. Fintech companies extensively use software and other current technologies used in the businesses for providing automated financial services solutions to customers.*

*Financing business faces higher risk when large loans are given and at the same time enjoy the reward in the form of interest receipts. The Credit Manager knows that in order to survive in the market, there has to be a proper balance between risk and reward and an optimal decision might maximise the return.*

#### MNO FINTECH LIMITED (MFL) – A NEW STARTUP

*MFL was commenced as a start-up company with a view to tap the potential of the financial services industry. MFL has to subsist in the stiff competing financial world and comply with various regulations. It has a team of enthusiastic and resolute professionals who strive to achieve excellence.*

*MFL knows that for the purpose of centralised risk monitoring, the financial services industry of the country is heading towards a risk-based supervision regime involving real-time risk monitoring through automatic data transfer to the regulators and in the given scenario, the biggest risk would be cyber risk.*

### **NEW PRODUCTS**

A Fintech Start-up company will have to face the challenges in the form of customer loyalty and stakeholders' growing expectations. Having these in mind, MFL is launching many new products. The Chairman of MFL wants the sales manager to evaluate :- i) the efficacy of the new products especially in the wake of new technology deployed, ii) track whether the controls are exercised properly by designated individuals who are vested with the power of approving new modules and iii) highlight issues and potential gaps in the processes.

### **RISKS AND REWARD**

The Chief Financial Officer (CFO) cautioned the management that there might be defaults in payments by some customers, as the customers would assume that there would be laxity in controls in the collection mechanism of a Start-up company.

The Chairman of MFL wants to know what are the inherent risks of a fintech start-up company.

Evaluating and assessing governance risks plays a vital role in any organisation. For achieving the above purpose, a risk appetite framework is to be approved ensuring that business strategy and financial plans are linked to the same. The Chairman of MFL is thinking of entrusting the above task to appropriate persons.

The management is conscious that a well-managed risk management process helps to resolve problems when they occur rather than following an impulsive and reactive approach. Having realised the importance of the checklists of ISO 31000 meant for risk management, the management requested the manager's assistance in preparing a mandatory report on risk. They also needed explanation for the concepts : i) risk aware, ii) critical controls and iii) control weaknesses.

The management likes to take into account the impact of adverse and external conditions which can be a big threat to the survival of MFL. For this purpose, it would like to select the scenarios for testing purposes.

### **TECHNOLOGY PLATFORM FOR ACCOUNTING**

The Internal Auditor of MFL, Mr Shreyas, told the management that from an audit and accounting perspective, the most intensive focus area is the technology platform that is used for accounting. Operational risks of misstatements in financial reporting would arise as several types of transactions that have a financial impact are performed in various systems and there might be inconsistent data in the final reports.

Based on the above, you are requested to answer the following questions:

#### **Multiple Choice Questions**

**Choose the most appropriate answer from the given options.**

(3.1) The approval of the risk appetite framework is expected to be performed by :

- (A) The Board of Directors

- (B) *The Risk Committee*
- (C) *The Board of Directors and the Risk Committee jointly*
- (D) *The Chief Risk Officer in consultation with the Risk Committee*

(3.2) *The automatic data transfer to the regulators, as discussed in the case study, would be done with respect to which of the following?*

- (A) *Key supervision monitoring position*
- (B) *Key regulatory compliance position*
- (C) *Key risk monitoring position*
- (D) *Key risk indicator position*

(3.3) *The cautioning of the CFO would represent:*

- (A) *Financial risk*
- (B) *Control risk*
- (C) *Technology risk*
- (D) *Process risk*

(3.4) *Which one of the following is the main reason, according to Mr. Shreyas, which would prevent the data from being inconsistent in final reporting ?*

- (A) *Co-ordination between business and user groups*
- (B) *On-going supervisory reviews*
- (C) *Periodic master maintenance*
- (D) *Compliance to taxation requirements*

(3.5) *From the angle of credit risk, the balancing between risk and reward would foremost entail the Credit Manager to take which of the following decision ?*

- (A) *Measuring probability of default of customers*
- (B) *Studying the behavior of market changes constantly*
- (C) *Placing a credit cap for each customer*
- (D) *Quickness in realisation of collateral*

**(2 x 5 = 10 Marks)**

#### **Descriptive questions**

(3.6) *What is an inherent risk ? Briefly outline the inherent risks of a Fintech Start-up company like MFL.* **(3 Marks)**

(3.7) *You are required to suggest solutions to the sales manager for his evaluation exercise.* **(3 Marks)**

- (3.8) You are requested to help the management in its scenario selection for testing purposes and also apprise them of the drawbacks of the same. **(4 Marks)**
- (3.9) What would be the explanation of the manager to the management on the three concepts and the important aspects of risk reporting which the manager must include in his report on the subject ? **(5 Marks)**

#### **Answer to Case Study 3**

- 3.1 (A)  
 3.2 (D)  
 3.3 (A)  
 3.4 (B)  
 3.5 (C)

3.6 Inherent risk means the risk as it stands assuming there is no control to mitigate it.

Inherent Risks of a Fintech Start-up company:

- Competition in industry
- Complying with regulations
- Challenges in the form of customer loyalty and stakeholders' growing expectations.
- Cyber risks

#### **Alternative Solution of this subpart**

Inherent Risks of a Fintech Start-up like MFL can be as follows:

- (a) Cyber Risk  
 (b) Governance Risk  
 (c) Model Risk  
 (d) Operational Risk
- 3.7 (i) **Second line of defence:** Perform risk assessment of new products, services and processes, especially in instances where new technology is being deployed.
- (ii) **First line of defence:** Operations department often has a detailed set of process notes that assign control steps to designated individuals, and also a method of measuring / tracking if the controls were exercised properly.
- (iii) **Third line of defence:** An effective internal audit would highlight issues and potential gaps in processes, which were missed by the first two lines of defence as well.

#### **Alternative Solution**

Solutions to the Sales Manager for his evaluation exercise:

(i) The efficacy of the new products especially in the wake of new technology deployed	Refer the Report of Operational Risk Manager.
(ii) Tracking whether the controls are exercised properly by designated individuals who are vested with the power of approving new modules.	Developing a formal RCSA System.
(iii) Highlighting issues and potential gaps in the processes.	Referring Internal Audit Report.

- 3.8** The identification of relevant stress events requires the opinions of all relevant experts such as risk managers, economists, business managers, and traders.

Stress Testing should include business cycle stresses as well as event specific tail risks. For example, markets with low historical volatility may experience large discrete movements, the scenario in such a case should reflect the potential interaction of market risk, trading liquidity risk, and credit risk for corporate bonds.

Effective scenario analysis should take into account how events unfold over time. Scenarios should also address correlations between risk factors and distinguish between static and dynamic scenarios—i.e., one-period versus multi period frameworks.

Forward looking stress and scenario tests must specify length, speed and magnitudes of events and should describe dynamics between transactions. If the scenarios are well developed, they can form an integral part of the management culture and have a meaningful impact on business decisions.

#### **Alternative Solution to this Subpart**

Scenario analysis can help management in its scenario selection for testing purposes because to look at their businesses downside movement which can either be because of a stress event or a downturn scenario. This analysis helps firms to analyse any stressful situation which may or may not have happened in the past. It has been used for years. Scenarios are basically sequence or development of events which start from one set of assumptions to evaluate or map various outcomes of a particular situation.

#### **Drawbacks of Scenario Analysis**

With a small number of risk factors, the number of alternative scenarios is manageable. As the number of risk factors increases, the number of alternative scenarios could easily become unmanageable.

Another drawback of Scenario Analysis is that it assumes that the scenarios are equally probable. This ignores the correlations between the risk factors. Although stress testing does allow risk managers to identify major risks, it is subjective in deciding how serious the risks are. The risk manager could generate an ever larger number of scenarios and

uncover more extreme events. But these potential losses might not be significant. Implausible losses might be considered and plausible losses might not be discovered.

**3.9** Explanation of the manager to the management on the three concepts is as follows:

- (i) Risk Aware: Scattered silo based approach to risk management. Risks identified within functions and not across processes. Also risks not communicated across enterprise.
- (ii) Critical controls: Set of controls that are designed to prevent a significant risk from happening.

Or

A critical control can be defined as a control which can be applied and is essential to prevent or eliminate a hazard risk or reduce it to an acceptable level.

- (iii) Control weaknesses: Deficiency or failure in the implementation or effectiveness of an internal control.

Or

A control weakness is a failure in the implementation or effectiveness of control measures.

Risk Reporting encompasses following aspects:

- Reporting of principal or material risk factors and responsibility for mitigating such risk factors
- Clear categorisation of risks into company specific or general/ industry related
- Ordering or numbering the risks so that investor understand the risk priorities
- Movement of risks from previous reporting periods showing the context and cause for such changes
- Risk linkages to financial statements, other important parts of the Annual Report
- Impact of risks on financial and non-financial matters
- Indictive risk appetite of the company as it may be difficult to quantify
- Short term Liquidity and Long-term Business Viability reporting
- Stress and Sensitivity analysis with specific scenarios linking back to principal risk factors

**Alternative Answer to this Subpart**

Further the important aspects of risk reporting which the manager must include in his report on the Risk Management are as follows:

- Risk appetite, tolerance and constraints
- Risk architecture and risk escalation procedures
- Risk aware culture currently in place
- Risk assessment arrangements and protocols
- Significant risks and key risk indicators
- Critical controls and control weaknesses
- Sources of assurance available to the Board

#### CASE STUDY 4

##### FACTS OF THE CASE

The whole world is battling against energy crisis. The focus now is more on effectively utilizing non-fossil fuel as a source of energy. India, with the highest band of average annual solar radiation, which is very much conducive in manufacturing electricity, based on solar cell technology. The requirements of this type of industry necessitates procuring good quality materials at a low price, reliable manufacturing quality, greater levels of automation, and employing highly trained staff members.

##### ABC SOLAR LIMITED (ASL)

ASL was formed five years before and is one the leading manufacturer of solar cells which go as input to various types of solar panel production.

The modern business environment is increasingly throwing up newer challenges. At the same time many opportunities are presented especially with globalization. Newer challenges and the ensuing risks are to be suitably met with a dynamic risk management. Internal auditors play a vital role in achieving the same.

##### RISK MEASURES AND GOVERNANCE

The plants manager has decided to incorporate several risk-control measures in its manufacturing processes, which would eventually prevent losses from faulty/incomplete processes.

The management had an apprehension that, in future, if ASL's strategy becomes less effective in the marketplace the same might result in struggling to reach its goals.

The risk manager explained to the Board that Governance structure of ASL contains a larger concept of Risk Management and Internal Control is a sub-set of the same. Normally, organisations face a wide range of internal and external uncertainties which may affect the attainment of their objectives, viz., strategic, operational, financial etc., either positively or negatively. While Positive Risks are opportunities, the Negative Risks are threats to the achievement of objectives.

### **EFFECTIVENESS OF INTERNAL CONTROL (IC)**

*He explained to the Board the need for IC and who in turn asked him to prepare a report on how the IC would help ASL in its efficient use of resources and thereby improve its performance.*

*The finance manager understands the need to have preventive, detective, and corrective (PDC) controls in its transaction approval and processing. Apart from above, he wants to embed specific categories of controls in it before, during and after processing of a transaction exceeding a particular value.*

*The Board also instructed the risk manager to work on Risk Mitigation Plan (RMP) for ASL and to suggest activities to enhance the role of internal audit for better risk management.*

### **IMPORT OF GOODS AND FORWARD CONTRACT**

*ASL intends to import some goods from Country A. The exporter from that country is unknown to ASL. Hence the exporter needs an assurance from ASL that it will pay the exporter the sum of money due on such export. In order to fulfil the obligation of the exporter, ASL approached its banker to solve the issue.*

*On 12<sup>th</sup> January 2022, the Banker booked a forward contract for US\$ 2,10,000 for ASL's import deliverable on 12<sup>th</sup> March 2022 at ₹ 76.156. On due date, ASL requested the Banker to cancel the contract. On this date, quotation for spot rate for US\$ in the inter-bank market is ₹ 75.9800/7985.*

### **ESTIMATE OF SALES**

*The sales manager wants to estimate the northern region sales for the next year, which he finds to be uncertain. He knows that the same cannot be easily predicted due to the intervention of many variables that act randomly and depends on possible different outcomes of uncertain events.*

*Based on the above, you are requested to answer the following questions :*

#### **Multiple Choice Questions**

**Choose the most appropriate answer from the given options.**

(4.1) Which of the following simulation method that you would suggest to the sales manager in his estimation ?

- (A) Discrete Event Simulation
- (B) Bootstrap Simulation
- (C) Continuous Simulation
- (D) Monte Carlo Simulation

(4.2) ASL is already having some risk management activities running. It wants to leverage the same to build on the Enterprise Risk Management (ERM) blocks and activities. Which of the following function can effectively be utilised for the same ?

- (A) Stand-alone staff function
- (B) Internal audit function
- (C) Operational process function
- (D) Stakeholders risk management function

(4.3) The measure of the plants manager would fall under :

- (A) Risk Identification
- (B) Risk Analysis
- (C) Risk Ranking
- (D) Risk Treatment

(4.4) Supposing, if the apprehension of the management becomes true, then ASL most likely would be facing :

- (A) Management risks
- (B) Market risks
- (C) Model risks
- (D) Governance risks

(4.5) The banker in solving the issue of ASL, would most likely recommend which of the following facility to ASL ?

- (A) Bank Guarantee
- (B) Letter of Credit
- (C) Pre-shipment Credit
- (D) Post-shipment Credit.

**(2 x 5 = 10 Marks)**

#### **Descriptive questions**

(4.6) Briefly explain internal control in relation with Risk Management, to the Risk Manager, which would assist him in preparing his report to the Board. **(3 Marks)**

(4.7) You are required to suggest and explain the controls to the finance manager which could be embedded in the transaction processing approval processes. **(3 Marks)**

(4.8) Assuming that the flat charge for the cancellation is ₹ 200 and exchange margin is 0.11%, then determine the cancellation charges payable by ASL to the Banker on the forward contract booked by the Banker. **(4 Marks)**

- (4.9) (i) Explain the analysis which will provide valuable input to the Risk Manager for preparation of an RMP for ASL. **(2 Marks)**
- (ii) What vital responsibilities the internal auditor of ASL should have in the field of risk management, and explain how he will proceed to provide his assurance in this respect ? **(3 Marks)**

#### **Answer to Case Study 4**

- 4.1 (D)
- 4.2 (B)
- 4.3 (C)
- 4.4 (C)
- 4.5 (B)
- 4.6 The task of IC is to help organisations achieve compliance, reporting and operations goals and objectives. So, IC is basically a component of risk management. And, internal control complements ERM. The ERM is basically a top down approach to Risk Management. Its focus is broader and aims at reducing risks that affect the entire enterprise. On the other hand, internal control provides a bottom-up approach and it complements ERM by doing an in-depth assessment of agency's business processes, its specific risks, and how those risks are being controlled.

IC includes activities designed to help organizations achieve compliance, reporting and operations goals and objectives. Part of doing so requires that management consider the risk to those objectives – so it is inherently a component of risk management. But IC complements ERM; each raises the value of the other. For example, ERM helps in developing the objective used as a basis for developing controls, while IC makes ERM more effective when control activities are in place over risk responses and other ERM processes.

#### **Alternative Solution**

Risk Management is a larger concept and internal control is a sub-set of Risk Management. Both subjects fall under the mega-concept of Governance. The pictorial depiction of the three concepts is as under: -



Generally, organizations face a wide range of uncertain internal and external uncertainties that may affect achievement of their objectives which can be strategic, operational, financial or otherwise and effect of these uncertainties on their objectives can be a Positive or a Negative Risks. While Positive Risks are opportunities the Negative Risks are threats to the achievement of objectives.

Both Risk Management and IC works together as on one hand the Risk Management mainly focuses on identification of threats and opportunities, on the other hand IC assist in countering threats and taking advantage of opportunities.

Proper Risk Management and IC hand in hand assist organizations in to effectively pursue their objectives by making informed decisions about the level of risk that they want to take and implementing the necessary controls.

Accordingly, it can be said that both Risk management and IC are important pillars for governance, management, and operations of an organization's. Further to be a successful organization it is essential to integrate effective governance structures and processes along with performance-focused risk management and internal control at every level as well as across all operations of an organization.

- 4.7** (a) Verification: Refers to a control where a control step necessitates the transaction is verified by either the same individual or a different individual before it is completed. For example, in a financial lending institution, a department may process an application along with the customer documents and carry out a verification at the end of the process within the department, before passing the file to the other department for further processing that relies on the accuracy of the earlier department's processing.
- (b) Segregation of duties: Refers to a control where part of the transaction is executed across two segregated departments / functions / verticals thereby eliminating the risk of the originating department to carry out the entire transaction on its own. For example, in a finance lending organisation, the process of sourcing an application is owned by Sales department, while the credit process is completely segregated into the Risk department, and further, the entire operational process of checking the accuracy and completeness of the processed application documentation may lie with Operations who would actually set up the account and make the disbursement.
- (c) Supervisory control: Refers to a control where the primary transaction / process is executed at a particular level in an organisation, but before finalising it, the supervisor is required to review it and accord an approval. Sometimes this is also classified as Authorisation if the authorisation is given by an authority superior to the one originating the transaction. Often, where the primary control is MIS (Management Information System) such review based controls fall under supervisory control category.

- (d) Exception triggers: Refers to a control where a system, or a responsible individual, throws up regular reports of transactions which are deviant from the accepted, established process. These reports are expected to be actioned upon by designated individuals. This control type is effective only when the process has achieved a stability and scale that only deviations are reviewed by authorities. For example, reporting of error rate in an operational process is an exception trigger. Or, reporting of a high balance in a suspense account beyond the usual acceptable levels can be an exceptional report item.
- (e) Authorisation/ approval: Refers to a control step where, after a processing of a transaction basis built in controls is almost complete, a final authority reviews it and approves it. For example, there are several organisations use automated or semi-automated credit decision tools in a financial lending process. However, as per selected parameters, a credit officer may be designated to review the system-based processing and approve it as well.

#### **Alternative Solution**

Following controls could be embedded in the transaction processing approval processes:

- (i) Preventive Controls: These controls attempt to prevent the inherent risk from materializing into a failure.
- (ii) Detective Controls: These controls are built in to analyze the process / transactions post-facto and throw up issues and exceptions.
- (iii) Manual Controls: These controls are exercised by a designated role in a manual fashion. For example, a verification of customer documents in a credit application, done manually, is a manual control.
- (iv) Automated Controls: These controls are dependent on a predefined system check.

#### **4.8 Bank will sell US\$ to ASL at an agreed rate of ₹ 76.156.**

Since this is a sale contract by the bank the contract shall be cancelled at ready buying rate on the date of cancellation as follows.

Spot Buying rate on 12 <sup>th</sup> March, 2022	₹ 75.7985
Less: Exchange Margin @ 0.11%	₹ 0.0834
	₹ 75.7151
Rounded off to ₹ 75.7150	
Dollars sold to ASL at	₹ 76.1560
Dollars bought from ASL at	₹ 75.7151

Net amount payable by customer per US\$	₹ 0.4409
or	₹ 0.4410

Amount payable by the ASL

Flat Charges	₹ 200
Cancellation Charges ( $\text{₹ } 0.4409 \times \text{US\$ } 2,10,000$ )	₹ 92,589
	₹ 92,789

Or

Flat Charges	₹ 200
Cancellation Charges ( $\text{₹ } 0.4410 \times \text{US\$ } 2,10,000$ )	₹ 92,610
	₹ 92,810

- 4.9 (i) Once we have identified, analysed and evaluated the risks, the next step is to rank them in order of priority. Effective risk management involves prioritization and thorough analysis of the risk factors based on probabilistic models which can be directly related to the extent of impact of the risk.

Likewise, prioritizing stakeholders by authority and degrees of involvement and levels of risk threats are necessary. This analysis will provide valuable input to a risk mitigation plan so that more resources and attention are paid to the stakeholders who pose or face the greatest risk to the project.

#### Alternative Solutions

Business Impact Analysis (BIA) will provide valuable input to the Risk Manager for preparation of an RMP for ASL.

- (ii) Internal Auditors of ASL will have following vital areas of responsibility in the field of risk management:
- Review operations, policies, and procedures.
  - Help ensure that goals and objectives are met.
  - Understanding the “big picture” and diverse operations.
  - Make recommendations to improve economy and efficiency.

The internal audit report is on the management of significant risks of the organisation and the assurance is on these risks being managed within the acceptable limits as laid down by the Board of Directors. To give this assurance, the internal auditor conducts a process audit on risk management processes at all levels of the organisation, viz., corporate, divisional, business unit, business process level, etc., put in place by line management so as to assess the adequacy of their design and compliance.

## CASE STUDY 5

### **EMERGING OPPORTUNITIES IN LiB RESOURCE RECOVERY BUSINESS**

The key value drivers of Lithium-ion battery (LiB) resource recovery business (i) the electric vehicle (EV) revolution, (ii) the supply shortage of strategic battery materials, and (iii) the need for a truly sustainable environmental, social, and governance ("ESG")-friendly LiB recycling solution.

It is expected that the recycling process can make a valuable contribution to the world's transition to renewable energy sources, by diverting end-of-life LiB materials from landfill sites, offering environmentally-friendly alternative processing methods, and providing a steady source of recycled content into the battery supply chain.

#### **ABOUT XMC**

XMC (hereinafter also referred as 'the company') is a leading player in LiB resource (metals like cobalt, nickel, lithium graphite, etc.) recovery. The Company has recently developed proprietary recycling technology, however it is yet to be commercially tested on a large scale. The pilot project has provided very encouraging results. Using this technology the company has been able to recover 90% of the metals in the pilot project as against the 50% traditional industry average.

The Company has two sources of revenue namely the sale of recovered metals and e-waste collection charges. The focus of the Company is on the sale of recovered metals as it is highly profitable.

#### **EXPANSION PLANS OF XMC**

The market demand for LiB is very high and hence there is a big opportunity for recyclers like XMC. Currently, China controls the supply chain of LiB. In the changed geo-political scenario especially after the war between Russia and Ukraine the Company believes its technology can disrupt the existing supply chain. Considering this, the Company has a plan for a global footprint. To support its aggressive growth plan, it has already raised money in the form of equity in the capital market and has a plan to fund the establishment of plants with a mix of equity and debt. The Company's second plant is likely to become operational in early 2023.

#### **CONCERNs RELATING TO EXPANSION PLANS OF XMC**

Expanding globally involves political risks which were not part of the Risk Management of XMC. There is a plan to outsource the HR function in the Company. The Management of XMC has identified that the performance of the company in the future would depend upon many factors including:

- (i) Effectively introduce methods for higher recovery rates,
- (ii) Complete the construction of its planned plants on time and within the cost budgeted for this purpose,

- (iii) *Invest and keep pace in technology, research and development efforts and ensure compliance of IPR regulatory regime,*
- (iv) *Secure and maintain required suppliers' contracts and off-take contracts and*
- (v) *Attract and retain key employees who possess specialized knowledge and technical skills.*

### **STEPS TAKEN BY XMC**

*In terms of the listing requirements and to meet the expectation of stakeholders, the Company has established Enterprise Risk Management (ERM). Recently a consultant was hired who reviewed the Business Continuity Plan (BCP) and carried out a Business Impact Analysis (BIA).*

*The CRO recognized that the Company faces heightened strategic and operational risk - which is why comprehensive Risk and Control Self-Assessments (RCSAs) were carried out as a first step in mitigating these risks. In addition to this, the CRO makes a presentation to the Board about stress tests for various positions taken by the Company.*

*It was decided that the money raised in the capital market and raised by the promoters will be used in the business over the next two years. A large portion of the promoter's money has been invested in short-term liquid investments which are exposed to market risks. Further, battery metal prices are volatile and hence they too are prone to hedging using derivatives. The treasurer has used many derivatives instruments to hedge market risk.*

### **FURTHER ACTION POINTS**

*The Board has expressed its desire to have a fresh review from the external consultant regarding the roles and responsibilities of the CRO considering the rising complexities in the business. Currently, the company also has a corporate- level risk steering committee.*

#### **Multiple Choice Questions**

**Choose the most appropriate answer from the given options.**

(5.1) Which one of the following is incorrect with respect to essential actions to be taken to write a BCP ?

- (A) *Conducting a hazard identification of surface area threats.*
- (B) *Assessing those risks to determine their frequency and history and prioritizing the ones most likely to have at least a moderate impact, and conducting a loss estimation to see what the business can withstand and what could be lost.*
- (C) *Thinking through a business impact analysis based on the first three essential actions.*
- (D) *Deciding what losses will be acceptable but not identifying a means to reduce those losses.*

(5.2) Which one of the following is not correct with respect to Business Impact Analysis (BIA) ?

- (A) BIA is an analysis used to quantify the financial value of each function to the business and to identify the risks to the most valuable functions.
- (B) BIA does not suggest mitigation actions to reduce the likelihood of risks.
- (C) In the event of a disaster, the BIA indicates how much is lost per hour or per day for the length of the outage. Many of these functions are linked to an IT system that supports them.
- (D) BIA provides many benefits to an organization, many of which are valuable beyond the scope of a BCP.

(5.3) Which one of the following is not correct regarding the primary objectives of RCSA ?

- (A) The reliability and integrity of information.
- (B) Compliance with policies, plans, procedures, laws, regulations, and contracts.
- (C) The safeguarding of assets.
- (D) The economic and efficient use of resources is not the primary objective of RCSA.

(5.4) Which of the following is incorrect regarding political risk ?

- (A) It concerns those political and social developments that can have an impact upon the value or repatriation of foreign investment or on the repayment of cross-border lending.
- (B) It includes arbitrary or discriminatory actions taken by governments, political groups, or individuals that hurt trade or investment transactions.
- (C) It is more related to trade and investment risk.
- (D) It is more related to country risk.

(5.5) Which one of the following is incorrect regarding ERM ?

- (A) It includes strategic risks.
- (B) It includes operational risks.
- (C) It includes hazard/ compliance risks.
- (D) It does not include financial reporting risk.

**(2 x 5 = 10 Marks)**

#### **Descriptive Questions**

(5.6) What is the goal of stress testing? Should the stress test consider the interplay of market and credit risk? Give a reasoned answer. **(4 Marks)**

(5.7) The purpose of using derivatives is the management of market risk. However, while addressing market risk the use of derivatives exposes XMC to other risks. Identify the four risks which arise as a result of the use of derivatives for managing market risks.

**(2 Marks)**

(5.8) What are the examples of strategic risks in the Case Study ?

**(2 Marks)**

(5.9) Assuming you are hired by the Board for defining key responsibilities of the CRO and its office, what would be your suggestions ?

**(7 Marks)**

#### Answer to Case Study 5

5.1 (D)

5.2 (B)

5.3 (D)

5.4 (C) or (D)

5.5 (D)

5.6 Goals of Stress Testing:

- **Binding Constraint** – Stress test results have become the binding constraint for evaluating capital adequacy and the key driver of dividend policy for many institutions.
- **Management attention** – Given its linkage to dividend payments, as well as the governance requirements demanded by regulators, stress testing has the attention of senior management and the board of directors.
- **Intuition** – Many users find stress results to be more intuitive than other risk metrics because they are presented in an accounting framework, similar to other external communications regarding the institution's financial condition.
- **Transparency** – As outcomes are linked to causal factors in stress testing, such results are also more transparent and easier to understand than other risk metrics (such as economic capital).
- **Consistency** – The enterprise wide stress testing usually piggybacks the budgeting and planning process, which gives a degree of consistency with the inputs and approaches accepted already in a well established process.

Yes, Stress tests should consider the interplay of market and credit risk.

Stress in market situations can usually cause counterparty risk (credit risk). It may have more negative impacts than pure market impacts. For example, in a market neutral swap portfolio, a significant movement in interest rate will have more impact along with default of the counterparty on their contractual obligations. While small market moves will not

have much impact on market rates and credit worthiness but large market movements can cause worse credit events and vice-versa.

- 5.7 (a) Valuation Risk: Derivative prices valuation may change due to changes in interest rates, foreign exchange rates and other factors which have relation to the volatility of the rates.
  - (b) Liquidity risk: Counterparties may have liquidity crunch which may make it difficult to close the derivative contract or offset the contract.
  - (c) Counterparty risk: The counterparty may refuse or not settle the obligations for full value either on due date or any future time.
  - (d) Settlement risk: It is a risk that the transaction gets settled without receiving the value of the contract from the counterparty.
- 5.8 • Risks in connection with decisions about outsourcing.
- Risks concerning innovation and R&D and infringement of IPR regulations.
  - Risks concerning new sources of finance.
  - Risks concerning the likelihood of achieving organisational objectives or destroying shareholder value.

#### **Alternative Solution**

In the changed geo-political scenario especially after the war between Russia and Ukraine the Company believes its technology can disrupt the existing supply chain.

- 5.9 Key responsibilities of the CRO and CRO Office are:
- (a) has the organisational stature, skill set, authority, and character needed to oversee and monitor the firm's risk management and related processes and to ensure that key management and board constituents are apprised of the firm's risk profile and relevant risk issues on a timely and regular basis; the CRO should have a direct reporting line to the CEO and a distinct role from other executive functions and business line responsibilities as well as a direct reporting line to the board and/or risk committee;
  - (b) meets periodically with the board and risk committee without executive directors or management present;
  - (c) is appointed and dismissed with input or approval from the risk committee or the board and such appointments and dismissals are disclosed publicly;
  - (d) is independent of business lines and has the appropriate stature in the firm as his/her performance, compensation and budget is reviewed and approved by the risk committee;

- (e) is responsible for ensuring that the risk management function is adequately resourced, taking into account the complexity and risks of the firm as well as its Risk Assessment Framework (RAF) and strategic business plans;
- (f) is actively involved in key decision-making processes from a risk perspective (e.g., the review of the business strategy/strategic planning, new product approvals, stress testing, recovery and resolution planning, mergers and acquisitions, funding and liquidity management planning) and can challenge management's decisions and recommendations;
- (g) is involved in the setting of risk-related performance indicators for business units;
- (h) meets, at a minimum quarterly, with the firm's supervisor to discuss the scope and coverage of the work of the risk management function.